## Why are we your No.1 nearshore partner

#### Regional Leader

- Expanding across the region by securing and winning new projects, delivering excellent and high-quality services to the clients
- Partnering with leading universities and schools in creating Scientific
   & Expert communities
- Supporting start-ups through various programs aimed at faster MVP to maket

# Uniquely positioned

- Uniquely positioned to manage the whole value chain of data — end-to-end
- Proven industry-specific solutions & services portfolio
- ► World-renowned partnerships with Amazon, Exoscale, SAP, Microsoft, Oracle, UiPath, Aviat and others.

# Helping you go net zero

- Digitize
- Automate
- Secure

Time Zone Convenience

Compliance and Data Protection

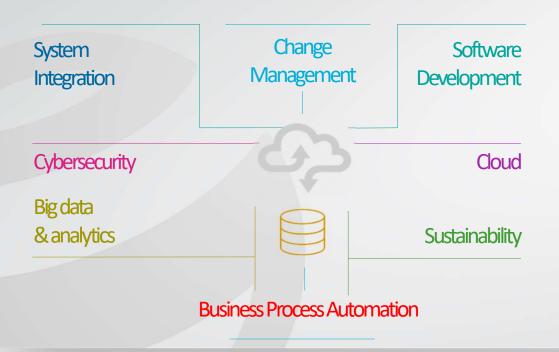
Reduced Travel Costs and Time

Language Proficiency

Cultural Understanding

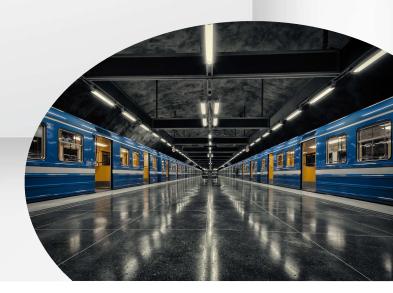


### What's our offering



... working across all industries with worldclass vendors in order to deliver you the best solution, is exciting.





### Working with us – business models

#### **Project Based**

Whether it is an integration project, custom software development, or a combination of both—you can count on us to achieve your goals on time and within budget.

#### **Body Leasing**

We have an excellent & ever-growing team of experts ready to be dedicated to your projects by allocating them on-site or having them work remotely.

#### **Project Outsourcing**

Project
Outsourcing is
the ideal model
for businesses
that are focused
on delivering the
desired output
no matter what it
takes to get the
job done.



### Our SW Development Competencies



Software Development

**Programming Languages:** Proficiency in one or more programming languages, such as Python, Java, C++, JavaScript, Ruby, or C#.

**Software Development Methodologies:** Familiarity with different software development methodologies, such as Agile, Scrum, Waterfall, or Kanban.

**Problem Solving and Logic** 

**Object-Oriented Programming (OOP):** 

**Database Management:** Knowledge of database systems and SQL (Structured Query Language) for data storage, retrieval, and manipulation.

**Web Development:** Proficiency in web development technologies, including HTML, CSS, and JavaScript, along with frameworks like React, Angular, or Vue.js.

- Version Control Systems.
- Software Testing.
- Debugging and Troubleshooting.
- Software Development Lifecycle (SDLC): Knowledge of the different phases of the software development lifecycle, including requirements gathering, design, development, testing, deployment, and maintenance.

**Software Architecture and Design Patterns** 

**Collaboration and Communication:** Strong interpersonal and communication skills to collaborate with team members, stakeholders, and clients.

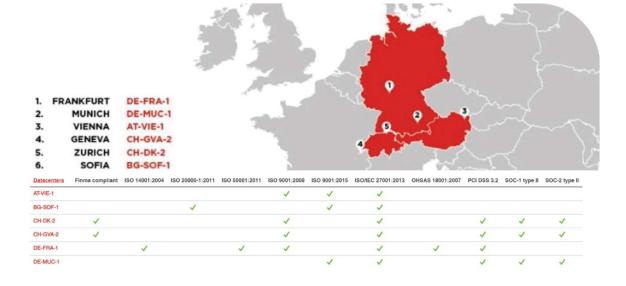


### Data Hosting

Based in Lausanne Switzerland, and with data centers spread out throughout Switzerland, Austria, Germany, and Bulgaria, Exoscale benefits from the data protection granted by Swiss and local laws.

A1 Digital Hosting provides Cloud hosting with an emphasis on Simplicity, Scalability and Safety for SaaS companies and web applications as well as large corporations dealing with stream processing and machine learning use cases.

Thanks to a simple and intuitive web administration interface and coupled with a nosurprise pricing plan, Exoscale makes complex infrastructure concepts easily palatable. Exoscale is fully self-service and lets customers get up and running in minutes.



Exoscale relies on rock-solid infrastructure components and engineering to ensure maximum scalability, reliability as well as performance.

- -Industry Standard Service Monitoring 7x24h
- -Industry Standard Support Availability 5 x 11h



On the road...

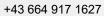
Thank you.













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